

ENTERPRISE IMPACT PHILANTHROPY ADVISOR GROUP

NONPROFIT ORGANIZATIONS

Whether you're completing the Certified Impact Philanthropy Advisor (IPA) program as a team or using it to strengthen your advisor referral network, Daylight's Enterprise IPA Group is your solution for deepening relationships, fostering collaboration, and expanding your impact.

WHAT IS THE ENTERPRISE IPA GROUP?

The **Enterprise IPA** is a unique, cohort-based learning experience. Designed for mission-driven organizations, it brings teams of staff, philanthropic partners, and/or professional advisors to complete the program together.

Nonprofits that invest in the Enterprise IPA group see:

- Stronger alignment around donor engagement and organizational goals.
- Enhanced collaboration between internal teams and external partners.
- Trusted relationships that strengthen advisor referral pipelines.
- Greater confidence navigating complex giving conversations.
- A consistent, values-driven framework to guide fundraising strategies.

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Consider the IPA Certificate a launching pad to elevate and strengthen one's confidence in being able to better serve those they're called to guide. I'm excited about the domino effect that will be felt throughout time by the advisors and consultants who lean into the wisdom that is collectively shared here.

- Padric Scott, MSFP®, CFP®,
AEP®, CAP®, CLU®, WMCP®,
ChFC®, IPA, CCFC
Crossroad Capital
Partners



Philanthropy has evolved. So should your training.

IPA WILL HELP YOU



IPA EXPERIENCE

- Live group discussions facilitated by industry practitioners.
- 20 weeks of learning designed by expert advisors.
- Readings, case studies, and video lectures.
- CE available for CFP®, CPWA®, CIMA®, RMA®, CAP®, CSPG^{CM}, CFRE.
- Certified Impact Philanthropy Advisor certification awarded upon completion.

HOW IT WORKS

- Select your cohort: January, April, July, October.
- Two months' advance notice required to launch a group.
- A signed enterprise agreement is required.
- Minimum 10, maximum 15 learners. If fewer than 10 paid registrations, the enterprise is responsible for the cost of the remaining seats.
- One complimentary registration for every three paid.
- Fee per learner:
 - Nonprofit & Independent: \$2,500.
 - For Profit: \$2,850.

WHAT'S INCLUDED

- Dedicated Daylight partnership manager.
- Certified IPA facilitator assigned to your group.
- Custom registration link and group onboarding.
- For Learners:
 - Online community with other IPA learners.
 - Access to Daylight's Collaborative Philanthropy Certificate (\$800 value).
 - Access to the Impact Advisors Network (IAN) after graduation (\$300 value).
 - One year of access to Advisors in Philanthropy (AiP) after graduation (\$350 value).