

ENTERPRISE IMPACT PHILANTHROPY ADVISOR GROUP

ADVISORY FIRMS

In today's shifting wealth landscape, clients want more than investment performance—they want advisors who understand their values, legacy goals, and desire to make a difference.

WHAT IS THE ENTERPRISE IPA GROUP?

The **Enterprise IPA** is a cohort-based learning experience designed for professionals and groups within the wealth advisory sector. Whether you're looking to expand your firm's philanthropic planning capabilities or build a more cohesive approach across advisors, this program helps you elevate your value proposition and client impact.

Firms that invest in the Enterprise IPA group gain:

- A shared language and framework for valuesbased planning and giving.
- Deeper client relationships across generations and philanthropic interests.
- Stronger team alignment on impact-driven advisory strategies.
- A competitive edge in attracting purpose-driven clients.
- Greater confidence navigating complex giving conversations.

Join a growing movement of forward-thinking firms redefining what it means to advise with purpose.

Philanthropy has evolved. So should your training.

66

IPA expands the traditional definition of philanthropy beyond what we typically describe as a "contribution" of assets. It includes practical tools that enable advisors to better design and implement a strategy to attain a broader social impact for their clients' comprehensive philanthropic efforts.

-Beth Harper Briglia, CPA, CAP®, IPA

IPA WILL HELP YOU



IPA EXPERIENCE

- · Live group discussions facilitated by industry practitioners.
- 20 weeks of learning designed by expert advisors.
- Readings, case studies, video lectures, interactive learners' journal.
- CE available for CFP®, CPWA®, CIMA®, RMA®, CAP®, CSPG^{CM}, CFRE.
- · Certified Impact Philanthropy Advisor certification awarded upon completion.

HOW IT WORKS

- Select your cohort: January, April, July, October.
- Two months' advance notice required to launch a group.
- A signed enterprise agreement is required.
- Minimum 10, maximum 15 learners. If fewer than 10 paid registrations, the enterprise is responsible for the cost of the remaining seats.
- One complimentary registration for every three paid.
- Fee per learner:
 - Nonprofit & Independent: \$2,500.
 - For Profit: \$2,850.

WHAT'S INCLUDED

- Dedicated Daylight partnership manager.
- · Certified IPA facilitator assigned to your group.
- Custom registration link and group onboarding.
- For Learners:
 - Online community with other IPA learners.
 - Access to Daylight's Collaborative Philanthropy Certificate (\$800 value).
 - Access to the Impact Advisors Network (IAN) after graduation (\$300 value).
 - One year of access to Advisors in Philanthropy (AiP) after graduation (\$350 value).